TRANSACTION ADVISORY SERVICES

Having an advisor who can provide sound judgment and experienced advice can make all the difference in the world.

Who do you turn to when you need assistance with your upcoming merger, acquisition or corporate transaction? Having a trusted advisor who can provide counsel through each phase of the transaction life-cycle from **target screening and analysis, letter of intent, financial and tax due diligence, and quality of earnings, to purchase price adjustments, earn-out provisions and post transaction integration** can either make the deal or break it. You need someone who can **guide you through every step of the transaction life-cycle** while providing experienced advice relevant to your decision-making.

Our Transaction Advisory Services team is well-versed in understanding the ins and outs of the issues and challenges involved in each individual transaction. For buyers, financial, tax and IT due diligence is key to maximizing value, minimizing risk and making any transaction a success. As a seller, sell-side or defensive due diligence and proper tax planning is key to identifying issues before they arise in order to help mitigate risk, maximize sales price and work towards a successful transaction to bring owners the most beneficial after-tax proceeds.

How We Serve **Clients Like You**

- **Consultation** on all stages of the transaction life-cycle
- **Evaluate** the accuracy of financial information that will be shared with potential buyers
- Bring an **objective view** to the company's business
- **Identify** potentially contentious issues
- **Collaborate** with other trusted advisors to eliminate or minimize risks

FINANCIAL DUE DILIGENCE

TAX DUE DILIGENCE

QUALITY OF EARNINGS

TRANSACTION TAX PLANNING STRUCTURE

BUSINESS VALUATIONS

TAX COMPLIANCE & REPORTING

IT DUE DILIGENCE

IT SECURITY ASSESSMENTS

Expertise

Performed financial and tax due diligence, and quality of earnings (QofE) engagements for buy and sell-side transactions.

Provided acquisition audits and agreed-upon procedures for buy and sell-side engagements and post-transaction support.

Assisted clients in advance of proposed transactions to help maximize value and transaction readiness.

Worked with clients and their legal advisors on proper transaction structure to maximize after-tax cash flow.

Our team includes professionals who hold the following credentials:

- Certified Public Accountant (CPA)
- Certified Merger & Acquisition Advisor (CM&AA)
- Certified Value Growth Advisor (CVGA)
- Certified Valuation Analyst (CVA)
- Chartered Global Management Accountant (CGMA)

Service Relationships

Alliance of Merger & Acquisition Advisors

Association for Corporate Growth (ACG)