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GIACOMO APADULA

Managing Director
Industry Specialty Services

EXPERIENCE

Giacomo serves clients who operate in the Federal contracting and grantee market spaces on matters related to cost accounting, accounting/ERP system design and implementation, regulatory compliance, subcontract management, and litigation/audit support. His clients span across multiple business sectors (e.g., aerospace and defense, manufacturing, service, bio-tech; large Pharma; nonprofits, FFRDCs, National Labs, International NGOs).

Specifically, Giacomo has assisted clients to establish cost accounting practices and design indirect rate structures as a means to meet the Organization's strategic goals (e.g., maximize cost recovery, achieve cost savings). Additionally, he has consulted clients on mitigating compliance risks and aided in the design and implementation of internal controls - including those required to obtain government approved business systems (e.g., Accounting/billing, estimating, purchasing). This includes working with executive teams to successfully integrate acquisitions or design Federal segment spin-offs to recognize operational, cost efficiencies, and align accounting/ERP systems in a matter compliant with Federal requirements.

Giacomo serves companies in the successful resolution of contract audit issues stemming from Defense Contract Audit Agency (DCAA)/Defense Contract Management Agency (DCMA)/Office of Inspector General (OIG) audits - including complex Federal Acquisition Regulations (FAR), Defense Federal Acquisition Regulations (DFARS), Cost Accounting Standard (CAS), and Uniform Guidance (2 CFR 200) compliance matters and contract administration matters. He assists clients in the preparation and submission of their incurred cost proposals/NIRCA/forward pricing/provisional billing rates and serves in advisory capacity throughout audit/final rate negotiations.

Giacomo has lead multiple teams in the preparation and successful negotiation in responding to Government request for proposals (e.g., DoD/BARDA/DTRA/USAID) - including complete cost volume proposals and preparation of CAS Board Disclosure Statements (CASB DS-1).

Giacomo has previously consulted at Argy, Wiltse, & Robinson, P.C. Navigant Consulting, and worked in the Department of Transportation, Office of Inspector General as an attestation auditor

PROFESSIONAL AFFILIATIONS

National Contract Management Association (NCMA) Philadelphia Chapter, Vice President of Communications

EDUCATION

Masters of Accountancy, Rutgers University
B.B.A., Finance, James Madison University