

# GETTING YOUR SALT ANALYSIS



## STATE AND LOCAL TAX ANALYSIS AN INVESTMENT IN YOUR BUSINESS

### THE PROCESS

The SALT Analysis initial engagement may involve a site visit by the BMSS SALT Services Group. By meeting with those who know your company best, we can gain useful insights into your business.

### AREAS CONSIDERED INCLUDE:



INCOME/FRANCHISE/  
GROSS RECEIPTS  
TAXES



SALES & USE TAX



UNCLAIMED  
PROPERTY



BUSINESS LICENSES



PERSONAL PROPERTY  
(AD VALOREM) TAXES

Whether the SALT Analysis decision is made as part of the purchase or sale of a business or simply as a preventative measure, a SALT Analysis can provide information that will help you manage your state and local taxes, both now and in the future.

### THE PRODUCT

The purpose of the initial engagement is to identify potential areas of risk and exposure. We will provide you with a written report detailing our understanding of your business as well as our preliminary findings in each area analyzed. If you would like the BMSS SALT Services Group to further assist you, subsequent work related to our findings will be discussed with you and covered by a separate engagement.

### THE POTENTIAL

There are many benefits to having a SALT Analysis performed. It is the first step in determining whether your company is compliant in the state and local tax area. By being proactive and identifying issues today, you are protecting the future value of your company for tomorrow. The BMSS SALT Analysis can provide peace of mind in an uncertain and ever-changing state and local tax world.